



## For Immediate Release

### **Genetec Continues to Grow New Infrastructure Partner Program with Pivot3 vSTAC Watch™ Certification on Security Center**

*vSTAC Watch's certification on Security Center brings more choices for cost-effective storage to Genetec customers*

**MONTREAL, CANADA**, December 11, 2012 - [Genetec™](#), a pioneer in the physical security industry and a leading provider of world-class unified IP security solutions, today announced that it has further expanded its list of qualified storage solutions for its unified security platform, Security Center, with the certification of Pivot3 vSTAC Watch storage and compute appliances.

Genetec's recently launched Infrastructure Partner Certification Program is designed to qualify solutions from storage vendors to ensure optimal use with Genetec Security Center. The certification of the Pivot3 vSTAC Watch appliance offers Genetec customers additional storage choices to ensure the most efficient configuration of their security installations.

"Having undergone a series of stringent procedures by Genetec, as well as technology evaluation, testing, self validation, and training by Pivot3, vSTAC Watch appliances can now be easily and seamlessly integrated with Security Center," explains George Marrousis, Technology Alliance Manager at Genetec. "Customers who opt to integrate Pivot3 vSTAC Watch storage solutions as part of their security infrastructure can do so with the confidence that their product choice has met or exceeded Genetec's validation criteria, thereby giving them the best return on their investment."

Pivot3 vSTAC Watch appliances deliver converged capabilities whereby NVR server applications run on the same highly-available Pivot3 shared storage (SAN) hardware array. This innovative approach greatly reduces both complexities and costs. Not only are physical server costs eliminated through a converged footprint, but since NVR servers have substantial power and cooling requirements, the benefits of eliminating physical servers are both immediate and ongoing. Pivot3 vSTAC Watch appliances run on purpose built standard x86 hardware that eliminates many of the complexities, constraints and high costs associated with legacy storage alternatives.

"With the certification of vSTAC Watch appliances, Genetec customers now have access to the benefits delivered by the vSTAC Watch including greater failover-protected storage capacity and bandwidth at a competitive price point. Moreover, because the vSTAC Watch combines virtual server and scale-out storage

resources in one appliance, users can enjoy significant cost and infrastructure savings compared to traditional server-based storage appliances,” comments Olivier Thierry, Chief Marketing Officer at Pivot3.

For further information about the Infrastructure Partner Certification Program please visit:

[www.genetec.com/partners](http://www.genetec.com/partners).

### **About Genetec**

Genetec is a pioneer in the physical security and public safety industry and a global provider of world-class IP license plate recognition (LPR), video surveillance and access control solutions to markets such as transportation, education, retail, gaming, government and more. With sales offices and partnerships around the world, Genetec has established itself as the leader in innovative networked solutions by employing a high level of flexibility and forward-thinking principles into the development of its core technology and business solutions. Genetec’s corporate culture is an extension of these very same principles, encouraging a dynamic and innovative workforce that is dedicated to the development of cutting-edge solutions and to exceptional customer care. For more information, visit [genetec.com](http://genetec.com)

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