



For Immediate Release

Genetec Ranked #1 Video Management Software Vendor in the World by Latest IHS Research Study

Company Maintains Leadership Position in the Americas, Continues Growth in Latin America and Asia

MONTREAL, June 3, 2013—[Genetec™](#), a pioneer in the physical security industry, and a leading provider of world-class unified IP security solutions, was named as the world's leading vendor of Video Management Software (VMS)* by IHS ([NYSE: IHS](#)), the leading provider of market research and consultancy to the global electronics industry. In the 2013 edition of the IHS 'World Market for CCTV and Video Surveillance' report, Genetec also maintained its leading position in the Americas region—the world's largest VMS market—as well as demonstrated strong double digit growth in the Latin America and Asia Pacific regions.

Genetec's success is further validated by its 30 percent growth in 2012 of its combined product categories, including VMS, Access Control, and License Plate Recognition (LPR). This can be attributed to the Company's successful expansion into Asia Pacific and Latin America as well as a steadfast focus on product development.

"Innovation is in our DNA," said Pierre Racz, President & CEO of Genetec. "We believe that the key to success is to invent new technologies that will help our customers today and tomorrow. By investing over 20 percent of our revenue in R&D, we foster a strong culture of innovation. From pioneering IP video, to developing the industry's first unified security platform that combines video, access control, and license plate recognition, to bringing physical security to the Cloud, we are consistently delivering groundbreaking solutions to our industry."

"Genetec's video management revenues have grown at a double-digit rate in recent years. It is estimated to have had the highest revenues for VMS software in the Americas in 2012 and equal highest revenues in the world," according to Jon Cropley, principal analyst at IHS.

Building upon its VMS leadership position, Genetec continues to achieve widespread adoption of its unified security platform, Security Center, in the education, city wide surveillance, transportation, retail, gaming, parking, and law enforcement sectors.

"Because Security Center combines video surveillance with access control and LPR, and integrates seamlessly with a multitude of partner technologies such as video analytics and intrusion software, Genetec can offer a stronger ROI to its customers," said Racz.

In 2012, Genetec also opened the door to new market opportunities with the launch of Stratocast, its cloud-based video surveillance solution powered by Windows Azure. Designed to meet the needs of small and midsized businesses, a section of the market that is currently underserved by existing VMS developers, Stratocast offers an enterprise-grade video monitoring solution without the costs and complexities of installing and managing on-premise systems.

A full copy of the 2013 edition of IHS' World Market for CCTV and Video Surveillance is available from: http://www.imsresearch.com/report/CCTV_and_Video_Surveillance_Equipment_World_2013&cat_id=130&type=LatestResearch

*Note: The number 1 position is shared with another VMS vendor.

About IHS Inc.

IHS (NYSE: IHS) is the leading source of information, insight and analytics in critical areas that shape today's business landscape. Businesses and governments in more than 165 countries around the globe rely on the comprehensive content, expert independent analysis and flexible delivery methods of IHS to make high-impact decisions and develop strategies with speed and confidence. IHS has been in business since 1959, incorporated in the State of Delaware in 1994, and became a publicly traded company on the New York Stock Exchange in 2005. Headquartered in Englewood, Colorado, USA, IHS employs more than 5,500 people in more than 30 countries around the world. <http://www.ihs.com>

About Genetec

Genetec is a pioneer in the physical security and public safety industry and a global provider of world-class IP license plate recognition (LPR), video surveillance and access control solutions to markets such as transportation, education, retail, gaming, government and more. With sales offices and partnerships around the world, Genetec has established itself as the leader in innovative networked solutions by employing a high level of flexibility and forward-thinking principles into the development of its core technology and

business solutions. Genetec's corporate culture is an extension of these very same principles, encouraging a dynamic and innovative workforce that is dedicated to the development of cutting-edge solutions and to exceptional customer care. For more information, visit genetec.com

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