



For Immediate Release

Genetec Expands Appliance Offering Through New Partnership with BCDVideo

Nova Recording Servers from BCDVideo Now Preconfigured with Genetec's Security Center Software for an Easy-To-Deploy, Certified, Highly-Scalable Turnkey Solution

MONTREAL, July 9, 2014 - [Genetec™](#), a leading provider of unified IP security solutions today announced a strategic partnership with [BCDVideo](#) giving Genetec exclusive rights to resell BCDVideo servers and storage equipment. Through this agreement, Genetec channel partners and integrators now have access to all BCDVideo Nova Series servers and storage arrays, which come pre-loaded with Genetec's industry leading [Security Center](#) software. This turnkey package enables the efficient deployment of large-scale enterprise surveillance systems while minimizing resources and setup time.

BCDVideo Nova Series servers are built using high-performance components, making them ideally suited for enterprise IP video surveillance applications, and large systems supporting hundreds of megapixel cameras. These network appliances come with pre-verified hardware configurations specifically designed for Genetec Security Center, and can be deployed as a unified security system, or as a standalone platform for video, access control, license plate recognition. The open architecture of Genetec Security Center allows customers to select their preferred cameras, door controllers and edge device hardware from a wide range of industry-leading manufacturers.

“Genetec Security Center is one of the most open and independent unified IP video surveillance, access control and LPR security platforms in the world. We are delighted to further our collaboration with Genetec to bring their enterprise end users a combined solution based on Security Center and our Nova Series,” said Jeff Burgess, President at BCDVideo. “We have always prided ourselves on our ‘white-glove’ approach to specifying and designing systems for the unique needs of a system integrator. Now, we are able to collaborate directly with Genetec’s channel partners to build and deliver certified Genetec Security Center systems supportive of all the edge devices in its partner ecosystem, with BCDVideo’s powerful

hardware, dependable storage, fast, on-board disaster recovery features, and renowned hardware support.”

Available in multiple rack-mountable configurations (1U, 2U and 5U) and tower form factors, the Nova Series provides customers trusted and reliable enterprise-level servers that include a standard 5-year on-site “bumper-to-bumper” warranty, RAID storage configuration options, and embedded SMART technology modules to minimize downtime and troubleshooting. As HP’s global OEM Partner for IP Video Security, BCDVideo provides highly reliable server solutions that are backed by a 24/7 support network.

“We are pleased to deepen our relationship with BCDVideo,” said Michel Chalouhi VP, North American Sales at Genetec. “The Nova Series combined with Genetec’s Security Center, offers highly-scalable, pre-configured hardware options for our customers. Furthermore, with both companies’ dedication to unbeatable customer service, this partnership will bring great value and satisfaction to system integrators and end-users.”

About Genetec

Genetec develops open-platform software, hardware and cloud-based services for the physical security and public safety industry. Its flagship product, Security Center, unifies IP-based video surveillance, access control and license plate recognition (LPR) into one platform. A global innovator since 1997, Genetec is headquartered in Montreal, Canada, and serves enterprise and government organizations via an integrated network of resellers, integrators and consultants in over 80 countries. Genetec was founded on the principle of innovation and remains at the forefront of emerging technologies that unify physical security systems. For more information about Genetec, visit: www.genetec.com

About BCDVideo

Founded in 1999, BCDVideo is a global manufacturer of purpose-built IP Recording Systems. As HP’s Authorized Global OEM IP Video Partner, BCDVideo delivers a proven, reliable solution built to perform for the duration and beyond of IP video storage and access control projects, all backed by a project-performance guarantee. With a worldwide footprint of successful installations, the company prides itself on providing first-rate customer service, delivery, and support. We back our products with lifetime telephone support and an unprecedented, worldwide five-year global on-site warranty. For more information about BCDVideo, visit: www.bcdvideo.com

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