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Press Release

Genetec Announces Channel Partner Award Winners

MONTRÉAL, February 22, 2024—[Genetec Inc.](#) (“Genetec”), a leading technology provider of unified security, public safety, operations, and business intelligence solutions, is pleased to announce the winners of the prestigious Channel Partner Annual Awards for 2023.

The Genetec Channel Partner Awards recognize outstanding achievements and commitment to innovation, customer service, and excellence in delivering Genetec solutions. The awards highlight the dedication and expertise of the Genetec North American channel partner network in providing cutting-edge security and intelligence solutions to customers in the United States and Canada.

"We are delighted to recognize and celebrate the remarkable achievements of our channel partners who have demonstrated exceptional dedication, innovation, and excellence in delivering Genetec solutions to our customers," said Michel Chalouhi, Vice President of Global Sales at Genetec Inc.

Channel Partner Awards winners are selected based on several criteria, including sales performance, customer satisfaction, technical expertise, and innovation in deploying Genetec solutions. The winners of the Channel Partner Awards 2023 are:

- Convergent Technologies LLC - Partner of the Year - USA National
- A3 Communications - Partner of the Year - USA Regional
- MOSS Audio Corporation - Highest Revenue Growth – USA
- People Driven Technology, Inc. - Best New Partner of the Year – USA
- Preferred Technologies, LLC - Public Sector Partner of the Year – USA
- Schneider Electric USA, Secaucus - Enterprise Sector Partner of the Year – USA
- Vector Security, Inc. - Signature Brands Sector Partner of the Year - USA
- Communication Innovators, Inc. - Synergis™ Partner of the Year – USA
- CDW - Streamvault™ Partner of the Year - USA
- CompuNet Inc. - Genetec™ Advantage Partner of the Year – USA
- Preferred Technologies, LLC - Marketing Excellence – USA

- Paladin Technologies Inc. - Partner of the Year - Canada National
- Logic-Controle Inc. - Partner of the Year - Canada Regional
- Shel-Bar Electronic Industries - Highest Revenue Growth – Canada
- Turn Key Security Solutions Inc. - Best New Partner of the Year – Canada
- Paladin Technologies Inc. - Public Sector Partner of the Year – Canada
- Logic-Controle Inc. - Enterprise Sector Partner of the Year – Canada
- Johnson Controls Canada - Signature Brands Sector Partner of the Year – Canada
- Convergent Technologies LTD - Synergis™ Partner of the Year – Canada
- Convergent Technologies LTD - Streamvault™ Partner of the Year – Canada
- Securitas Technology Canada Corporation - Genetec™ Advantage Partner of the Year - Canada

"Our channel partners play a crucial role in our mission to provide innovative security and intelligence solutions that empower organizations to protect and enhance their operations," said Kyle Hurt, Area Vice President of Sales, North America. "We are thankful for their continued dedication and commitment to advancing the adoption of Genetec solutions."

For more information about Genetec and its comprehensive portfolio of security, public safety, operations, and business intelligence solutions, visit <https://www.genetec.com/>

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About Genetec

Genetec Inc. is a global technology company that has been transforming the physical security industry for over 25 years. Today, the company develops solutions designed to improve security, intelligence, and operations for enterprises, governments, and the communities in which we live. Its flagship product, Security Center, is an open-architecture platform that unifies IP-based video surveillance, access control, automatic license plate recognition (ALPR), communications, and analytics. Founded in 1997, and headquartered in Montreal, Canada, Genetec serves its customers via an extensive network of certified channel partners and consultants in over 159 countries.

For more information about Genetec, visit: <https://www.genetec.com>

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