

Press Release

Genetec Honours Oceania 2025 Partner Success with Regional Awards Announced at Vietnam Elevate '26 Conference

Sydney, Australia – April 28 2026 – [Genetec Inc.](#) (“Genetec”), the global leader in enterprise physical security software, has announced the winners of its 2025 ANZ channel partner awards at the company’s regional Elevate '26 Asia-Pacific conference held in Da Nang, Vietnam.

In celebrating another year of growth and excellence, the event attracted almost 60 Genetec Asia Pacific distributors, channel partners, and technology alliance organisations recognising high-performance partners for their contributions throughout FY2025.

The awards program acknowledges and celebrates outstanding channel partners for their achievements and successful implementation of Genetec solutions. By doing so, they enhance the scale and speed of physical security delivery, while also improving operational efficiencies.

Perth and Melbourne- headquartered **Convergint** took home the ANZ Partner of the Year for achieving the highest revenue in FY25 and collaborating seamlessly with Genetec to support customer success.

PMT Security, headquartered in Melbourne, won the Unified Partner of the Year award for the second consecutive year based on its work to successfully embrace hybrid solutions for both on-premises and SaaS deployments. The company successfully brought in new clients, including its first new SaaS customer in Queensland.

In addition, **PMT Security** was awarded the inaugural Genetec Cloud Partner of the Year based on its comprehensive embrace of Genetec SaaS solutions, engineer certification, new client wins and close working relationship with Genetec commercial, R&D and product teams to run multiple proof of concepts.

For the second consecutive year, **JD Security** based in Sydney, won the Project of the Year Award for securing one of the largest Intermodal Terminal contracts in Australia.

Melbourne-headquartered **Fortis Security** was awarded Access Control Partner of the Year for successfully upgrading the access control system at Melbourne Airport, marking it the largest Mercury installation in the region.

The Genetec Technical Excellence of the Year Award was awarded to Sydney-based **ACG Integration** for creating a unique integration for one of Australia's leading banks.

Finally, Melbourne-headquartered **MGA Electronic Security** won the Rising Star of the Year Award for successfully undergoing Genetec engineering certification and migrating new public sector organisations to Genetec.

George Moawad, Country Manager for Oceania at Genetec said,

“The Genetec Oceania partner ecosystem continues to play a key role in the success of our business, and this year's award winners reflect the strength and capability of that network.

“Over the past year, we have increased our investment in the channel through expanded regional support, partner tools, and training to help our partners build capability and win more business in 2026 and beyond.

“This has translated into significant year-on-year growth in net new customers for Genetec and our partners, as organisations look for flexible, end-to-end security solutions.

“We congratulate all our award-winning partners and thank our broader partner network for their ongoing commitment to delivering high-quality services and solutions. We look forward to continuing to build strong, transparent partnerships and driving mutual success in the year ahead.”

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About Genetec

Genetec Inc. is a global technology company that has been transforming the physical security industry for over 25 years. The company's portfolio of solutions enables enterprises, governments, and communities around the world to secure people and assets while improving operational efficiency and respecting individual privacy.

Genetec delivers the world's leading products for video management, access control, and ALPR, all built on an open architecture and designed with cybersecurity at their core. The company's portfolio also includes intrusion detection, intercom, and digital evidence management solutions.

Headquartered in Montreal, Canada, Genetec serves its 42,500+ customers via an extensive network of accredited channel partners and consultants in over 159 countries.

For more information about Genetec, visit: <https://www.genetec.com>

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